



# The Georgia Section News

*Sharing Knowledge to Advance Transportation*

## President's Message

Volume 5, Issue 1  
March 2011

The Georgia Section is in full swing for 2011. Already this year, we have held two meetings in Atlanta, one in Savannah, and a Winter Workshop in Rome. We held our March meeting with ITS Georgia, which was a huge success with over 110 attendees. Be sure to check this newsletter and the weekly e-blasts for schedules of upcoming activities.

As I sit in my family room watching basketball during March Madness, I'm anxious to see which of the rising stars and Cinderella teams will make their way through the tournament bracket. Since my team was the first one out, I'm now pulling for the underdogs, like Richmond, Gonzaga and Morehead State.

Much like the rising starts in NCAA basketball, I see rising stars within ITE. We have a number of young members that are taking increasing roles of responsibility. This was on display during the Winter Workshop. Our presenters educated us with technical overviews of signal timing, roundabouts and complete streets and then challenged the teams to develop solutions to the real-world problems. As one of the judges, I had the pleasure to hear presentation from many of our future leaders, including students, and I was overly impressed. Thanks to Todd DeVos, Jody Peace and Lisa Randall for organizing the workshop.

Our March meeting was a lot of fun and included good networking with ITS Georgia, delicious Cajun food and an entertaining Traffic Bowl. Thanks to Jim Tolson for organizing the event, along with help from Paul DeNard, Andy King, Shubhendu Mohanty, Julie Doyle, Marion Waters and Betsy Williams, our emcee. Thanks also to France Campbell for setting up the sound system for the meeting. Congratulations to Southern Poly for earning the chance to represent our section at the District Traffic Bowl in Lafayette.

Our Young Members Committee has been very active the past couple years to provide opportunities for networking, community service and recreation. This committee has facilitated emerging leadership from younger members and has provided a constant schedule of activities to keep them engaged with the profession. Thanks to Holly Bauman, Shawn Pope and Patrick McAtee for their commitment to leading this active committee. If you haven't been to a YMC event, please make time to do so this year – you'll have a great time!

One significant commitment ITE has made to our younger members is the Mentoring Program. We have graduated 12 future ITE leaders in the past two years. Alvin James and Todd Long committed to developing another Mentoring Program in 2011, so please look for a call for applications in the coming months.

Some of the Mentoring Program graduates have stepped into committee leadership roles; however, there are others that we have not seen lately. One of the primary goals of this program is to develop future leaders in ITE. If you are waiting for the right moment to get involved, the time is now. Please contact me and I'll line you up with an opportunity.



Mike Holt, P.E.  
Georgia ITE President

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# EDITOR'S NOTES



**By Vern Wilburn P.E., PTOE**

It is with a great sense of responsibility that I assume the duties of Newsletter Editor. John Edwards has done a tremendous job in this role for the last 5 years and I hope to carry on the example he has set.

I take this responsibility very seriously and will strive to give you something of value as you read each of our publications. I will use the *Editor's Notes* page to focus on a selected topic.....this time its **Responsibility**.

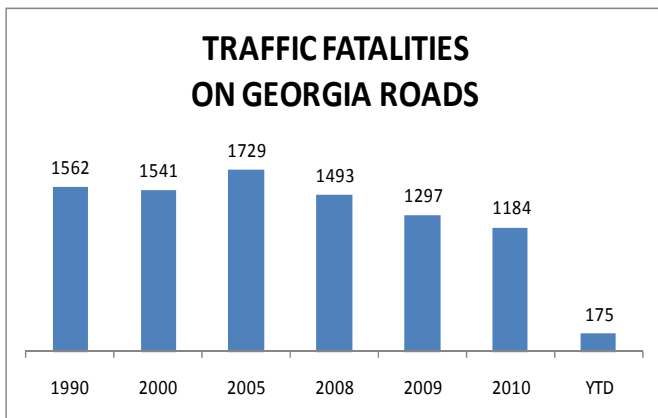
**“Most of us can read the writing on the wall; we just assume it’s addressed to someone else.”**

**Ivern Ball**

Most of you who read this Newsletter share in some way the huge responsibility for providing a safe transportation system, and that’s the responsibility that I wanted to focus on this issue.

I know you’ve all seen the numbers on crash statistics, but indulge me just a few. The graph below shows the number of fatalities that have resulted from traffic crashes in Georgia.

While the numbers are getting better, we are still losing about 1200 people per year in Georgia traffic crashes.



To bring these numbers back to a personal level, I wanted to relate to you about two of these fatalities that occurred in Cobb County when I was the County’s Traffic Signal Engineer.

The first was a young teenage pedestrian who died trying to cross Cobb Parkway between the Galleria and Cumberland Mall. As I read the accident report describing how she was struck by a car and dragged down the highway in front of her sister, I couldn’t stop the tears streaming down my face.

The other fatality was a mother who pulled from a side street with limited sight distance into the path of another vehicle travelling down Austell Road. The husband wrote me a letter and asked that we install a signal at the intersection so that no one else would have to experience the loss that he had.

We were able to get a permit to install the signal and I asked the husband to personally turn on the signal when we placed it into permanent operation. He and his daughter (who survived the crash) were on hand to turn on the light and we were all struggling immensely to control our emotions.

The reason I tell these stories is to let you know how it feels to ask yourself what if...?

What if I had realized the difficulty of crossing a very wide Cobb Parkway without pedestrian signals. (Many of you know there is a pedestrian bridge there today.)

What if I had seen the difficulty of entering the busy Austell Road from a side street with limited sight distance.

Ask yourself,

What if I can get this signal out of flash sooner?

Should the signals at a certain busy intersection flash all-red instead of amber on the main street?

Have I done everything I can today to protect the public?

I ask you to just work to do all you can.

# SECTION NEWS

## Monthly Meeting—February

90 Meeting attendees Enjoyed the Panel Discussion of the London Trip and the Roundabout Experience in England (See Details on Next Page)



**Mike Holt, New Section President, Begins February Meeting**

Martin Bretherton is Recognized for Winning the Winter Workshop Technical Paper Competition



**Martin Bretherton (center) receives award from Keith Strickland (left) and Andrew Antweiler.**

Thanks to Florence & Hutchinson for sponsoring the February Meeting!



**Keith Franklin, Florence & Hutchinson**

# SECTION NEWS

## Monthly Meeting—February (Continued)

### TECHNICAL TOUR, ROUNDABOUTS IN ENGLAND

*By Naveed Jaffar, P.E., PTOE and Stephanie Box, EIT*

At the February Georgia Section ITE meeting Naveed Jaffar, P.E., PTOE, (Florence & Hutcheson), Scott Zehngraft, P.E., (GDOT), Stephanie Box, EIT, (Georgia Tech), and Alek Pochowski, EIT, (Kittelson & Associates) presented an overview of their technical transportation tour to England in September 2010. Along with the four Georgia Section ITE members, Mark Lenters, P.E. (Ourston Roundabout Engineering, Madison, WI), and Steve van de Keere, P.E. (Region of Waterloo, Canada) also participated in the tour. The presentation focused on the visit to the various English agencies and how they are innovatively addressing congestion, the unique roundabouts visited, as well as the overall lessons learned.

At Transport for London, the hosts explained the congestion charging scheme in central London, performance-based maintenance contracts, and London's adaptive signal timing. A walking tour of Southwark allowed the group to see examples of the city's bicycle sharing program, traffic calming, and an informative visit to the London Transport Museum.

At the Highways Agency, the group was able to see the National Traffic Control Centre in operation and witness the effectiveness of their managed motorways including dynamic speed limits and hard-shoulder running.

A tour of various transportation projects completed by the London Borough of Ealing exposed the group to many forms of roundabouts, from mini to signalized. The tour also introduced concepts such as bicycle roundabouts at pedestrian underpasses and demonstrated how new parks with pedestrian and bicycle facilities can be created from building rubble.

The final agency visit was with Transport Research Laboratory, the equivalent of Transportation Research Board in

the UK. The group was given a tour of the facilities, demonstrations of roundabout modeling software, and presentations on UK roundabout research. Mark Lenters also presented on roundabouts in the US.

The UK has made some unique modifications to the traditional roundabout in order to extend their design life, including creating hamburger and

magic roundabouts.

Some of the lessons learned from the trip included the importance of political will in implementing new ideas such as managed lanes and congestion charging, focusing on journey time reliability rather than improving travel speed, and the concept of "over-engineering" when initially implementing new ideas. Roundabout designs should be kept simple although there are many varieties that are used throughout the UK (from grade-separated to multi-leg to signalized roundabouts) to deal with various traffic situations.



**Tour Participants (Left to Right): Steve van De Keere, Naveed Jaffar, Alek Pochowski, Stephanie Box, Mark Lenters, and Scott Zehngraft**

# SECTION NEWS

## Monthly Meeting—March

### Joint Meeting with ITS Georgia

The March Meeting, a joint meeting held with ITS Georgia on March 11, was a huge success with 111 attendees enjoying the great BBQ and hospitality at World Fiber’s ITS Maintenance Warehouse.

Mike Holt made a technical presentation on the ITS Maintenance Contract that World Fiber has with Georgia DOT. The contract is performance based and has resulted in a tremendous increase in the percentage of time that ITS devices across Metro Atlanta are operational.



### March Meeting sets the Stage for a Traffic Bowl Competition Between the GaTech and SPSU Student Chapters

The Section held a Traffic Bowl Competition at the March meeting. The Southern Polytechnic Team took an early lead but the Georgia Tech Team came roaring back. However, the SPSU Team ended victorious and won the honor to represent the Georgia Section at the District Competition.



**Winning SPSU Traffic Bowl Team, From Left to Right Zack Lammers (Senior), Bryan Sartin (Senior), and Josh Conrad (Junior)**

# SECTION NEWS

## Traffic Engineering Bootcamp

*By Todd Devos, P.E., PTOE*

The 1<sup>st</sup> annual Winter Workshop (aka Traffic Engineering Bootcamp) was a success and was an event like no other. The meeting was held at the beautiful Winshape Retreat on the sprawling Berry College Campus in Rome, Georgia.

The format was a mixture of lectures and mental/physical problem-solving. The problem-solving actually began as you entered campus and had to negotiate the roadway network of Berry College to find the retreat. It isn't often that traffic engineers get lost and turned around, but we finally found the place.

Just over 50 engineers were in attendance to this inaugural event and all had an experience not soon forgotten.

If you were looking for a workshop to sit back and relax, this meeting was not for you. Involvement was required. All of the attendees were divided into eight teams that were given a traffic engineering challenge to solve. The lectures which were informative and entertaining in their own right, provided basic knowledge and skills required in solving the traffic engineering challenges. These lectures included signal timing fundamental, the signal timing process, non-traditional intersections, roundabouts, complete streets, and safety analyses. The challenges were real-life intersections or roadway sections that required improvement. As with most traffic engineering problems, however there was not only one answer. Each team developed their various solutions and presented them to our prestigious panel of personnel from local agencies, consultants and contractors.



**John Karnowski (left), Karl Lutjens (Center), and Nithin Gomez (Right) Discuss One of the Work Sessions**



**Jonathon Reid Talks About Unconventional Intersections**



**Jay Bockisch Gives Some Pointers to One of the Teams**



**One of the Teams Presents Their Solution**

# SECTION NEWS

## Traffic Engineering Bootcamp, Continued

One of the most unique features of the workshop was the team-building activity. This activity was designed to solve physical challenges using teamwork either in pairs or teams of ten. These challenges included getting out of ropes without tying ourselves in knots, building cubes while blind/folded, and moving team members from one platform to another using wooden planks that did not reach between the platforms.

The workshop was well-attended by young engineers and as expected they rose to the challenges and provided unique and innovative solutions to the traffic problems posed. The thinking-outside-the-box mentality was on display in the presentations made by the teams as signal timing, geometric solutions, land use access and road user issues were tackled. There were also many of our seasoned engineers in attendance as well, providing guidance and knowledge in passing on their years experience.

For all those involved in the planning and organization of the Winter Retreat as well as those who attended, I thank you for making this event a rousing success.



**A Blind-Folded Team Receives Instructions For Their Next Task**



**Nithin Gomez (Left) and Jay Bockisch Tie Each Other Into Knots**

# SECTION NEWS

## Young Member Committee Activities

### Hardrock Cafe, January 22



### Thrasher's Game, March 3

*By Holly Bauman, EIT*

We had an amazing turnout for our 2<sup>nd</sup> event at the Thrashers game! Nineteen (19) of us enjoyed each other's company and tradition German food at Der Biergarten in Downtown Atlanta before the game and there were a little more than 30 people who came to the game itself. Sadly, the Thrashers lost by two points to the Calgary Flames but a good time was had by all!



### Sweetwater Tour, March 9



## Coastal Area Group Meets

*By Michael J. Weiner, P.E., PTOE*

The ITE Coastal Area group met on February 25<sup>th</sup> for a lunch meeting . Twenty six (26) participants met at Johnny Harris Restaurant.

I opened the meeting welcoming the group and then introduced the ITE District president Mike Holt.

After lunch our program included a presentation by George Fidler, Director of Engineering for the Savannah- Hilton Head international Airport . He gave a PowerPoint presentation of the new airport expansion plans which include the construction of a new runway and the relocation Gulfstream Road, planned to tunnel under the new runway. George also described the plans of Gulfstream Aerospace for a major expansion on the western quadrant of the airport property for the manufacturing of private aircrafts.

## New Members

The following individuals were recently approved for membership in the Georgia Section:

- Will Duke, World Fiber
- Birch Fitzgerald, World Fiber
- Jonathan Simbles, World Fiber

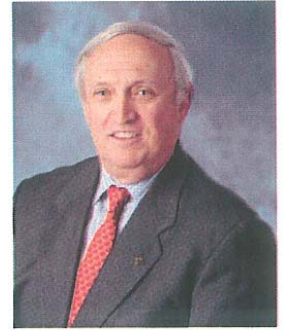
Please make an effort to get to get know these new members and welcome them into our organization.

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# DISTRICT NEWS

**By: Robert E. Stammer, Jr., Ph.D., P.E.**

**District 5 International Director**



**Bob Stammer**

Dear Georgia Section Members,

The International Board of Directors has not met since our Fall Board Meeting in D.C. last October. Therefore, there is not a lot of recent news to report until after our Spring Board Meeting in April in Buena Vista, FL. However, I can tell you that the leadership of SDITE has been diligently working to convince ITE Leaders that ITE International needs a Leadership Training Program modeled after our SDITE Leadership Modules. Suggested adoption and funding actions will be recommended to the International Board in April so stay tuned for later developments. Three of the SDITE Leadership Modules will be presented in two separate demonstration seminars on Sunday morning and Sunday afternoon, before the Spring Technical Meeting begins on Monday. Your own Kay Love (City Administrator of Roswell, GA), Dr. Dan Turner (ALSITE), and yours truly will be the three seminar presenters.

Hope many of you are planning to attend the SDITE meeting in Lafayette, LA. We are going to have another spirited Traffic Bowl Student Competition as we select a team to send to St. Louis in August for the 2<sup>nd</sup> Annual International ITE Student Traffic Bowl Competition.

Until my next report, continue all your great ITE activities and please contact me at any time if I can assist you with ITE issues or needs.

Best regards,

Robert E. Stammer, Jr., Ph.D., P.E.

ITE District 5 International Director

[bob.stammer@vanderbilt.edu](mailto:bob.stammer@vanderbilt.edu); 615.343.8060)

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# INTERNATIONAL NEWS

## Candidates for ITE International Vice President

**Zaki Mustafa, P.E. (F)**

**Bureau Chief, City of Los Angeles Department of Transportation, Los Angeles, CA, USA**

### **TOGETHER WE ARE THE BEST**

I truly believe that we can accomplish more goals in more meaningful ways when we work together with each other. In preparing my vision statement for this campaign, I contacted all ITE presidents and many past presidents to learn about the issues our leaders are facing throughout the world. I found that there are common themes in all regions and generations of the ITE family: We need to work together to make ITE more **accessible, visible, and affordable**.

My experience gained from more than 30 years of ITE involvement has provided me with a valuable tool: I can recognize the needs and expectations of our members in the many different levels of our organization, and I know how our organization can meet these needs.

I have worked for the City of Los Angeles, Department of Transportation for the last 27 years. As the Chief of Field Operations, I am responsible for crews that install and maintain all traffic control devices for the City. I manage more than 280 employees with a budget of approximately \$30 million.



I have been very fortunate to serve at all levels of ITE leadership: as a Student Chapter President, Section President, District President, and recently as a member of the International Board. This experience has allowed me to contribute my ideas, programs, and enthusiasm throughout the full spectrum of the ITE organization. My ITE career highlights include:

- International Director: 2008, 2009, 2010
- Western District President: 2005
- Initiated the Presidential Proclamation award Program
- WesternITE newsletter editor
- WesternITE web-site manager
- LAC Chair Anaheim Annual Meeting: 2008
- Traffic Bowl Committee Member

I established the District's Student Endowment Fund and helped establish my local Section's Student Scholarship fund. I also established eight new student chapters throughout the Western U.S.

**Please vote for me!**

# INTERNATIONAL NEWS

## Candidates for ITE International Vice President

**Ray Davis, P.E., PTOE (F)**

**President, RED3Consulting, Emeryville, CA, USA**

“ITE is a multi-million dollar, multi-faceted, volunteer based professional organization. During these fiscally challenging times we need to make sure that the leadership of ITE has a thorough understanding on how ITE operates, and how it impacts our private and public sector members.

We are all affected by fiscal, time, and travel constraints. We need to develop and implement strategic actions to make ITE more accessible to all our members and to keep them engaged in our professional organization.”

### **My Vision for Bringing ITE to You:**

**Use of existing technology for all ITE Committees, Councils, and Task Forces** to enable all members to participate without having to travel. This will increase participation and enable ITE’s use of smaller meeting venues and save on meeting costs.

**Create a Subscription Based On-Demand Electronic Library** of ITE’s technical publications, compendiums, best practices, and web training that will provide transportation engineers and planners worldwide to



have immediate access to the best information to assist them in developing solutions to the issues with which they are dealing.

**Implement Professional Development and Mentoring Programs** that will provide members with leadership training that will help them in both their ITE and professional careers.

**Enhance Advocacy for Roadway Safety** to achieve ITE’s goal of zero deaths on our highways. Advocate for stronger legislation to reduce driver distractions.

**Promoting Sustainable Transportation** and making sure sustainable transportation, including pedestrian and bicycle facilities, transit, complete streets, incident management, and ITS, are an integral part of our transportation system.

### **Why Elect Ray Davis?**

My vision, passion, commitment, 37 years of active involvement (21 years in elected or appointed leadership positions) at all levels of ITE, strong management and budget skills, and the time to commit, will help ensure that **We will bring ITE to you.**

**Please visit [www.ite.org/candidates/raydavis](http://www.ite.org/candidates/raydavis)**

# MEMBER NEWS

## Pioneer Profile

*By Vern Wilburn, P.E., PTOE*

In 1962 a young man from Cincinnati, Ohio came to Atlanta, Georgia to undertake the implementation of a Downtown Traffic and Parking Plan for Gainesville, Georgia. He worked on that plan for several years and, essentially became the City's Traffic Engineer. From that point he established a traffic consulting firm-Traffic Planning Associates- and built it into a consulting firm that did extensive transportation planning work throughout the southeast and Midwest.

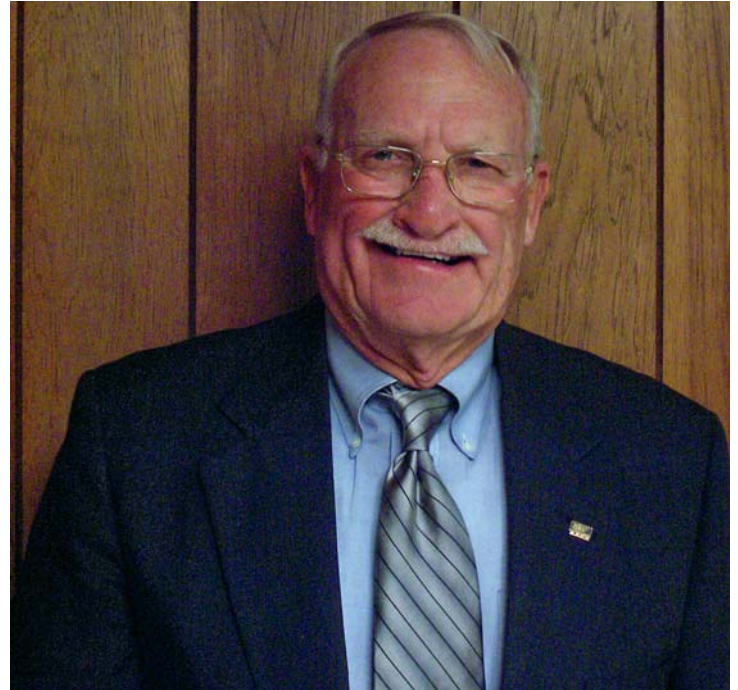
Early on, John had a deep interest in the Institute of Transportation Engineers. He was a member of the Ohio Section in 1960. A year after moving to Atlanta, he along with Bill Derrick, State Traffic Engineer and Karl Bevins, Atlanta City Traffic Engineer, begin to form a local association of traffic engineers named the Atlanta Association of Traffic Engineers. This organization became the Georgia Division of the Institute of Transportation Engineers in 1963. John was the first President.

John's service to the Institute of Transportation Engineers (ITE) has included many offices, chairmanships and committees. He was on the Technical Council from 1965-1969, International Board from 1970-1973, the Chairman of the Policy Committee in 1978, the International President in 1985, Chair of the Publications Advisory Committee and many other committees in the intervening years.

He has authored two chapters of the Traffic Engineering Handbook for the Institute of Transportation Engineers and has served as Editor for the first and second edition of the Transportation Planning Handbook. He is also the author for the Parking Handbook for the National Trust for Historic Preservation-National Main Street Center.

Mr. Edwards has authored and presented many technical papers during the course of his professional service. These papers have been presented to a variety of national and international organizations including the National Main Street Center, the International Institute of Transportation Engineers, the Transportation Research Board, the Highway Users Federation, various chambers of commerce, and local development groups.

## John D. Edwards, Jr, P.E., PTOE



In Georgia, John has participated in many public and private transportation projects including the original transportation plan for Perimeter Center, Northlake, Southlake and Cumberland and Atlanta Galleria.

His projects on downtown traffic and parking plans include:

- Downtown Traffic Circulation and Parking Plan, Charleston, S. C.
- Downtown Transportation Plan for Augusta, Georgia
- Downtown Circulation Plan, Cincinnati, Ohio
- Downtown Traffic Management Study, Atlanta, Georgia

Most recently, his participation in the Georgia Section is as the Newsletter Editor for the last five years.

John has had a tremendous impact on the careers of so many traffic engineers , including my own. I only regret that it has taken me this long to say... **Thank You, John!**

## ITE at GT Attends TRB

*By John Patrick O'Hare, Student Chapter President*



The Annual Meeting of the Transportation Research Board (TRB) in Washington D.C. is widely considered the preeminent transportation conference for professionals, academics, and students.

ITE at GT had the largest student group at the 90th Annual Meeting of TRB (January 23 -27, 2011) with more than 50 student members in attendance.

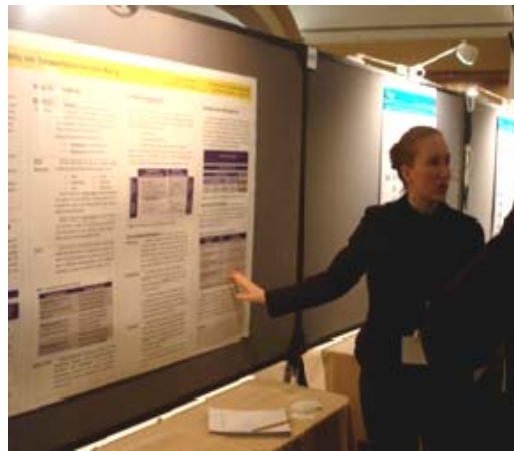


**John Patrick O'Hare, Dr. Michael D. Meyer, and Lucrecia Martinez network at GT's Reception at this year's TRB Meeting.**

**Over 50 Georgia Tech students attended the TRB Meeting!**

Several ITE at GT student members presented at the meeting, including:

- Chengbo Ai
- Elise Barrella
- Carlos Campo
- Jamie Fischer
- Yuchun Huang
- Matt Kittelson
- Feng Li
- Brittany Luken
- Alek Pochowski
- Brent Weigel, and
- Yanzhi (Ann) Zu.



**Jamie Fischer presents at TRB**



**Carlo Campo (left) discusses his presentation with GT alumna Yi Lin Pei.**

These ITE at GT members made over 10 unique presentations at this year's TRB Annual Meeting. Additionally, the Georgia Tech reception in particular provided a great opportunity for ITE at GT students to network not only with GT faculty and alumni but also with transportation researchers and practitioners from around the world.

# COLLEGE CAMPUS



## ITE at SPSU

*By Vern Wilburn, P.E., PTOE*

The student chapter at Southern Poly is in the process of reestablishing its membership numbers. The group has been very active by inviting transportation professionals to speak on campus, by visiting transportation agencies in the area, and by attending the Georgia Section Meetings.

The following is an excerpt from the ITE at SPSU's Annual Report which highlights some of their recent activities:

- The first **Fall 2010 Meeting** was held on September 2, 2010, where election for the Fall 2010-Spring 2011 year were held. Dr. Sung-Hee Kim was introduced as the new chapter advisor.
  - On September 9, 2010, chapter president Bryan Sartin and vice-president Troy Galloway gave a presentation at the **September GaITE meeting**, located at the Cobb County Traffic Management Center. The presentation laid out the plans to rejuvenate the chapter.
  - On October 20, 2010, chapter members Bryan Sartin, Troy Galloway, and Zachary Lammers attended the **Sweetwater Brewery Tour & Social Function** hosted by the Georgia Section ITE Young Members Committee.
  - On October 21, 2010, the SPSU ITE chapter hosted its **First Annual Banquet**, where new members were successfully recruited.
  - November 11, 2010, 5 chapter members went on a **Tour of United Consulting** in Norcross, GA. There, members met company vice president Jay Ashianti and the geotechnical laboratory manager Don Hill. Members learned about numerous laboratory tests that are conducted and critical for roadway designs.
  - On November 19, 2010, five (5) chapter members **Toured the GDOT Headquarters**, where they met and had a discussion with planning director Todd Long. The members then met Keith Golden, head of the traffic operations division. Members then toured the environmental and roadway design divisions of the organization. Chapter members then went to the Traffic Management Center, where Ms. Kathy Zahul and Mr. Ron Boodhoo gave a tour of the facility.
  - On December 21, 2010, three (3) student chapter members attended the **GAITE Annual Business Meeting** in Sandy Springs, Georgia. Student Chapter vice-president Troy Galloway was awarded a \$1,200 scholarship by Georgia Section ITE.
  - On February 10, 2011, three (3) student chapter members attended the **February Monthly GaITE Meeting** in Atlanta, where they observed a presentation on a technical tour conducted in London, UK.
  - On February 17, 2011, Scott Zehngraft of GDOT gave a presentation at the **First Student Chapter Meeting of the Year** on GDOT's plans to bring more roundabouts to Georgia. Fifteen (15) student chapter members and three (3) faculty members were in attendance.
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# UPCOMING EVENTS

## International



### ITE 2011 Technical Conference and Exhibit

April 3-6, 2011

Walt Disney World Swan Resort  
Lake Buena Vista, Florida, USA



### ITE 2011 Annual Meeting and Exhibit

Saturday kick-off!

August 13-16, 2011

America's Center  
St. Louis, Missouri, USA

International 2012 Annual Meeting to be held in Atlanta!

August 12-15, 2012

Westin Peachtree Plaza

## Southern District

59th Annual Meeting

April 10-13, 2011

Lafayette, LA

<http://www.sdite2011.org/registration.htm>

## Georgia Section

Friday, April 15, GAITE at Georgia Tech, 11:00

Friday, May 6, GAITE Joint Mtg with ASCE, Holiday Inn Select, Peachtree Corners, 11:00

# JOB OPPORTUNITIES



**Iteris Inc.**, is a consulting firm specializing in traffic engineering, transportation planning and Intelligent Transportation Systems (ITS). We have an exciting opportunity available in Atlanta, Georgia.

## **Senior Transportation Engineer- Atlanta, Georgia**

This position will be responsible for business development, marketing, strategic teaming and administrative activities for the Southeast area and will work closely with the Regional Manager and other project managers to achieve company's growth goals. This will include conducting business development activities such as outreach, proposal preparation, interviews and contract negotiations. In addition to administrative and marketing duties, this person will also serve as Project Manager and Principal-in-Charge for large multi-discipline projects. We are seeking a person who has proven business development and marketing expertise.

### ***Qualifications Required:***

- BS or equivalent in CE, TE, or EE
- At least of 5 years experience in transportation marketing and business development.
- At least 10 years experience in ITS, traffic engineering or planning, design and implementation.
- 5 years supervisory and management experience
- Extensive knowledge of State and Local Transportation agencies in Southeast and specifically in GA.

We offer a casual working environment, flexible work schedule, competitive salary and an outstanding benefits package. Visit <http://www.iteris.com/>.

Please send confidential resumes to [jobs@iteris.com](mailto:jobs@iteris.com).

*Iteris, Inc. is an Equal Opportunity Employer.*

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## 2011 ITE at GT

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## 2011 ITE at SPSU

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## Your Feedback Is Welcome!

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